

IMPACT BRIEF

CLIENT:

Atlantic Elevators

Manteo, NC

DESCRIPTION:

Atlantic Elevators is a locally owned dealer and installer of in-home elevators and lifts serving the Outer Banks and northeastern North Carolina. The company provides new construction systems, expert service and retrofits on older homes. Atlantic Elevators has built a great reputation by offering responsive service, maintenance agreements and on-site visits seven days per week as required.

CLIENT NEEDS:

With customers and employees covering a large geographic area, the client wanted a turnkey mobile form solution that would enable them to reduce the amount of time spent completing, transporting and processing paperwork. Less administrative burden would translate into lower costs and more billable hours.

SOLUTION & IMPACTS:

Atlantic Elevator was introduced to MobiliForms at an annual NAEC conference. The client now uses iPads with five custom forms which include an essential Work Order which captures customer signatures, parts used, photos and sound clips from the job site. The additional forms include a Job Measurement sheet, Maintenance Checklist, Annual Maintenance and Inspection Certificate and an employee time sheet. MobiliForms can be partially filled out by the home office and pushed out to field employees or started on the job site by installers and maintenance techs. Completed MobiliForms are stored on the cloud and instantly shared with the home office for immediate billing and improved record-keeping.



PURCHASE SUMMARY:

PRODUCT & SERVICE MIX:

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